

SANOFI INDIA LIMITED

Registered Office : 54/A, Sir Mathuradas VasANJI Road, Andheri East, Mumbai 400 093

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2013

Rs. Million

Particulars	Quarter ended 31.03.2013 (Unaudited)	Quarter ended 31.12.2012 (Unaudited)	Quarter ended 31.03.2012 (Unaudited)	Year ended 31.12.2012 (Audited)
1. Income from Operations				
(a) Net Sales (net of excise duty)	3,629	4,007	3,225	14,939
(b) Other Operating Income	252	221	199	792
Total income from Operations (net)	3,881	4,228	3,424	15,731
2 Expenditure				
(a) Cost of Materials Consumed	1,552	1,525	1,322	5,591
(b) Purchase of stock in trade	772	415	478	1,853
(c) Changes in inventories of finished goods, work in progress and stock in trade	(576)	77	(225)	(89)
(d) Employee benefits expense	564	609	490	2,136
(e) Depreciation and amortisation expense	223	223	183	899
(f) Other expenses	849	874	668	3,122
(g) Total Expenses	3,384	3,723	2,916	13,512
3 Profit from Operations before other income and finance costs (1-2)	497	505	508	2,219
4 Other Income	163	161	89	412
5 Profit before finance costs (3+4)	659	666	598	2,631
6 Finance costs	3	3	4	14
7 Profit before tax and Exceptional items (5-6)	656	663	594	2,617
8 Tax expense	213	215	193	850
9 Net Profit for the period before Exceptional items (7-8)	443	448	401	1,767
10 Exceptional item (net of tax)	-	-	-	-
11 Net Profit for the period after Exceptional items (9+10)	443	448	401	1,767
12 Paid-up equity share capital (Face Value of Rs. 10 per share)	230	230	230	230
13 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				11,665
14 Earnings Per Share (EPS) before Exceptional items (Rs.) (Basic and diluted EPS for the period, for the year to date and for the previous year)	19.28	19.49	17.43	76.71
15 Earnings Per Share (EPS) after Exceptional items (Rs.) (Basic and diluted EPS for the period, for the year to date and for the previous year)	19.28	19.49	17.43	76.71

PART II

Particulars				
A. PARTICULARS OF SHAREHOLDING				
1 Public Shareholding				
- Number of Shares	9,121,035	9,121,035	9,121,035	9,121,035
- Percentage of Shareholding	39.60%	39.60%	39.60%	39.60%
2 Promoters and Promoter group Shareholding				
a) Pledged/Encumbered				
- Number of shares	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of total share capital of the company)	NIL	NIL	NIL	NIL
b) Non-encumbered				
- Number of shares	13,909,587	13,909,587	13,909,587	13,909,587
- Percentage of shares (as a % of total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of total share capital of the company)	60.40%	60.40%	60.40%	60.40%

Particulars	3 Months ended March 31, 2013
B. INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	NIL
Received during the quarter	30
Disposed of during the quarter	30
Remaining unresolved at the end of the quarter	NIL

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Notes:

1. The above Results were approved by the Board of Directors of the Company at its Meeting held on April 30, 2013.
2. In accordance with Clause 41 of the Listing Agreement with the Stock Exchanges, the Company's Statutory Auditors have conducted a 'Limited Review' of the Financial Results for the quarter ended March 31, 2013.
3. The Board of Directors had, at its Meeting held on February 25, 2013, recommended a Final dividend of Rs.29 per Equity share of Rs.10 for the year ended December 31, 2012 .The said dividend, if declared at the Annual General Meeting to be held on April 30, 2013 , will be paid on May 6 , 2013.
4. The Company has a single business segment namely 'Pharmaceutical Business'.
5. The figures for the previous periods have been re-grouped, wherever necessary.
6. The figures for the quarter ended December 31, 2012 are the balancing figures between audited figures in respect of the full financial year up to December 31, 2012 and the unaudited published year-to-date figures up to September 30, 2012, which was subject to limited review, being the date of the end of the third quarter of the said financial year.

SANOFI INDIA LIMITED



DR. SHAILESH AYYANGAR
MANAGING DIRECTOR

April 30, 2013

